Mobilizing technical services and financial capital to improve water services for small communities in Latin America
Model and Addressing Bottlenecks

Water Service Providers
Model and Addressing Bottlenecks

Azure Technical Services

CRS & Azure S.A.

- Identify potential Water Service Providers
- Technical and engineering designs
- Business development services to WSP
- Link WSP to ANDA Rural CFI
- Support Loan origination

Water Service Providers

Other donors
Model and Addressing Bottlenecks

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Rural Credit Cooperatives

Local Private Banks

Water Service Providers

Other donors
Model and Addressing Bottlenecks

Azure Source Capital (ASC) → FideAgua Trust

Rural Credit Cooperatives → Water Service Providers
Local Private Banks → Water Service Providers

CRS & Azure S.A.
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MEASURING IMPACTS

RESULTS to date:

- Improved water and sanitation services for 230,000 people
- Increased capacity of 55 WSPs
- $521,000 in loans executed
- $1M co-investment

“A” level services provide dependable and continuous safe water at affordable rates.

“D” level systems are failing and require major capital improvements.
**CONDITIONS FOR ENABLING ENVIRONMENT**

**Public Sector**
- National Water Agency runs at a loss, subsidized by govt
- Rural strategy includes training support and identifying financial mechanisms
- Small city and rural towns manage their own water systems (~45% of total)
- Are able to receive electric subsidy and tax exemptions

**Communities**
- +2600 rural WSPs that are over 20 years old-2/3 of them need capital investment
- Culture of payment / compared to other countries- WSPs covers 60% of investment
- The institutional framework allows them to borrow money

**Financial Sector**
- Mature, agile
- Formal banks
- Experience in Trust management
- Dynamic credit cooperatives
- IADB- active in sector, providing finance to financial sector
Mobilizing and Aligning Funding for Water Services

**Blending (Braided) Sources of Funds**
- National and municipal funds
- Development Banks
- Bank Credit
- Impact Investors
- Private Sector Companies
- Donors, NGOs, grants

**Azure Services**
- Technical Services
- Financial Services

**Applications**
- Water Infrastructure
- Sanitation
- Water Source Protection
For more information:

www.azure-h20.com

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